

only

25%

have dedicated **resource managers**

62%

are **implementing technology to drive efficiency** in how they utilize resources

75%

report a **drop in demand** for legal services

87%

say clients have become far more **business savvy** when buying legal services

49%

have seen an increase in **associate attrition**

the cost of replacement could be as much as **\$500k**

64%

are focused on **delegating the right work** at the right cost

56%

lack data on how work is delegated between partners and associates

43%

have increased focus on **lawyer development**

59%

have **little or no data** on associate skills

85%

have received greater **client pressure** to resource matters with **DEI in mind**

21%

but only cite **DEI** as a top 3 priority

Retaining Clients, Profit, and Lawyers with Proactive Talent Management Survey Finds...

